

Position Name: Health Care Transactional Attorney

Business Unit: Health Care Transactional & Regulatory

Title: Attorney

Office: Los Angeles, CA; Orange County, CA; San Francisco, CA

Job Req. #: 540, 542, 573

Position Description

Manatt, Phelps & Phillips, LLP, is seeking a highly qualified associate with at least six years of strong health care transactional experience to join our growing team. This is an exciting opportunity to join a dynamic, top-tier health care practice renowned for its integrated professional services approach. Manatt Health is ranked nationally in *Chambers*, with Band 1 and Band 2 rankings in New York and California, and additional Tier 1 and Tier 2 rankings in the *Legal 500*. Our health care transactions and regulatory team has been directly involved in many of the largest and most sophisticated health care transactions, involving a wide variety of deal structures and participants across the industry.

We are looking for candidates who have a strong interest in and enthusiasm for health care issues and trends. Ideal candidates will have demonstrated experience in health care transactional matters, including provider and health plan mergers and acquisitions, affiliations, joint venture transactions, and private equity deals. Experience with health industry contracting, state licensure and corporate governance is preferred. Ideal candidates will have demonstrated regulatory experience in the areas of fraud and abuse, state licensure, corporate practice of medicine/fee splitting rules, managed care, and health care antitrust.

Our Health Care practice is uniquely multidisciplinary, bringing a wide range of legal, policy, advocacy and strategic advisory skills to our clients' transactions. Our health care transactions and regulatory team assists with the structuring and negotiation of transactions, provides strategic advice on regulatory and compliance issues, implements a variety of contractual arrangements, and counsels clients on the full range of legal issues affecting the health care industry. The practice is fast-moving, cutting-edge and dynamic, with opportunities to develop close relationships with many of the most significant players in the health care industry.

We serve a wide range of clients that includes hospitals and health systems; medical groups and independent physician associations; long-term and post-acute care providers; health centers; managed care plans and insurers; integrated, risk-bearing platforms; life sciences companies; medical device and pharmaceutical manufacturers; pharmacy chains; nursing homes; regional health information organizations; telehealth and digital health companies; other health care technology providers; and a variety of health care industry vendors.

Importantly, we are looking for attorneys who work well in a team setting. Manatt, and the Health Care practice specifically, values collaboration, sharing and teamwork. We are a close-knit group. Qualified candidates will share our values of collegiality, and because we will invest significant resources in your future, we are looking for people who are interested in establishing a career here.

Requirements

- At least six years of strong health care transactional experience, including mergers and acquisitions, private equity transactions, and joint ventures for health care stakeholders

- Strong interest in and enthusiasm for health care issues and trends and a strong health care regulatory background
- Excellent written and verbal communication skills
- Strong attention to detail; excellent legal research and analytical skills
- Effective and efficient problem-solving capabilities with the ability to work independently and proactively and to develop creative solutions to meet client and team needs
- California Bar membership in good standing

Commitment to Diversity and Inclusion

Fostering diversity, equity and inclusion is a Manatt core value and fundamental to our organizational identity. We believe that a diverse workforce that reflects the communities in which we live, work and serve enriches Manatt's culture and enhances our ability to understand our clients' needs and develop better, more impactful solutions. Manatt's Diversity & Inclusion Committee drives the firm's efforts, working with firm leadership and engaging our legal, consulting and business professionals to create and sustain a diverse, equitable and inclusive workplace.

About Manatt Health

Manatt Health integrates legal and consulting expertise to better serve the complex needs of clients across the health care system. Combining legal excellence, firsthand experience in shaping public policy, sophisticated strategy insight and deep analytic capabilities, we provide uniquely valuable professional services to the full range of health industry players. Our diverse team of more than 160 attorneys and consultants from Manatt, Phelps & Phillips, LLP, and its consulting subsidiary, Manatt Health Strategies, LLC, is passionate about helping our clients advance their business interests, fulfill their missions and lead health care into the future. For more information, visit <https://www.manatt.com/health>.

Join Us to Help Make an Impact

If you can see yourself on the cutting edge of the issues and opportunities facing the health care sector, we strongly encourage you to apply. All applications must be made through our online application portal (apply [here](#)). As part of your application, you will be required to upload a cover letter, resume, transcript and writing sample from your academic or work experience where you are the sole author (e.g., policy memo, briefing memo, issue brief, short research paper).

Manatt is an Affirmative Action/Equal Opportunity Employer. Minorities, women, veterans and individuals with disabilities are encouraged to apply.

Salary Range:

The base annual pay range for this role is between \$330,000 – \$365,000. The base pay to be offered will vary and depend on skills and qualifications, experience, location and will also take into account internal equity. Additional medical, financial and/or other benefits will be offered dependent on the position.

Position Name: Real Estate Transactions & Finance Associate

Business Unit: Real Estate Transactions & Finance

Title: Associate

Office: Los Angeles, CA; Orange County, CA

Job Req. #: 618, 620

Brief Description

Manatt is looking for innovative, forward-thinking associates with a minimum of three years of real estate transactions experience to join our Real Estate Transactions & Finance practice, led by Anita Sabine, recognized as a Next Generation Partner in real estate by The Legal 500 US, and also named in the 2020 and 2021 editions of The Best Lawyers in America.

If you are entrepreneurially minded, and a builder, and you are looking to work alongside nationally recognized leaders in their fields, this might be the right opportunity for you.

Manatt's unique professional services approach provides a combination of legal services and strategic business services - with a team of lawyers, land use planners, real estate brokers, and business strategy consultants - to meet the needs of our clients. With significant depth and experience across most real estate asset classes and all phases of development projects, we help clients navigate complex matters involving financings, joint ventures, acquisitions, dispositions, affordable housing, leasing, public/private transactions, debt and equity finance, hospitality, construction, and design and loan restructurings.

Manatt's Real Estate Transactions & Finance team works collaboratively across offices and practices and engages in a wide range of transactions across our industry sectors, including healthcare, technology and digital media, cannabis, consumer products, entertainment, financial services, and fintech. Manatt's unique professional services approach coupled with our deep industry expertise allows us to build relationships and develop credibility with clients and, in turn, perform cutting-edge work to help guide them through a dynamic, ever-evolving legal and business landscape. The team works with clients ranging from institutional owners to entrepreneurial developers to large corporate/technology companies. Our clients include companies such as Meta, Jay Paul, Avanath, Lowe Enterprises, LACMA, Dignity Health, The Macerich Company and Westfield.

We are looking for candidates with broad experience in real estate transactions, including acquisitions, dispositions; exchanges, ground leasing, commercial leasing, financing, construction, development, joint ventures, secured loans and workouts. Candidates should have demonstrated experience in negotiating and drafting closing purchase and sale agreements, commercial and ground leases and subleases, development agreements, construction contracts, property management agreements and other real estate transaction documents. Joint venture and project finance experience is a plus.

Requirements

- Minimum of three years of broad transactional real estate experience
- Excellent writing, research and communication skills
- A self-starter with the ability to juggle multiple, diverse projects in a fast-paced environment
- Team-oriented attitude with an emphasis on collaboration
- Effective and efficient problem-solving skills and the ability to work independently and proactively with confidence
- Bar membership in good standing in the jurisdiction in which you plan to practice

Commitment to Diversity & Inclusion

Fostering diversity, equity and inclusion is one of Manatt's core values and is fundamental to our organizational identity. We believe that a diverse workforce that reflects the communities in which we live, work and serve enriches Manatt's culture and enhances our ability to understand our clients' needs and develop better, more impactful solutions. Manatt's Diversity & Inclusion Committee drives the firm's efforts, working with firm leadership, and engaging our legal, consulting and business professionals to create and sustain a diverse, equitable and inclusive workplace.

About Manatt, Phelps & Phillips, LLP

Manatt Phelps & Phillips, LLP is one of the nation's preeminent law and consulting firms. We are known for quality, extraordinary commitment to clients, integrated, relationship-based services, and a range of specialized capabilities typically found only in boutique firms. We are progressive, entrepreneurial, and deeply committed to diversity, public service, involvement in the communities we serve and excellence in all we do.

Over the past decade, Manatt has transformed from a top law firm to a cutting-edge, hybridized strategy consulting and legal professional services firm. We are composed of lawyers, consultants, business advisors, venture investors, entrepreneurs and technologists committed to meeting the ever-evolving needs of our clients. Our clients include Fortune 500, middle-market and emerging companies in industries such as digital and technology; energy, environmental and real estate; entertainment; financial services; and healthcare. For more information on Manatt, visit <https://www.manatt.com/>.

Join Us

If you want to join a future-thinking, entrepreneurially-minded team of passionate and driven professionals, we strongly encourage you to apply. All candidates must apply through our online application portal (apply [here](#)). Required application materials include a cover letter, resume, transcript and writing sample (two to three pages from your academic or work experience of which you are the sole author).

Manatt is an Affirmative Action/Equal Opportunity Employer. Minorities, women, veterans, and individuals with disabilities are encouraged to apply.

Salary Range: \$215,000 - \$330,000